

## PERIODIC DISCLOSURES

**FORM NL-40 Business Acquisition through different channels**

**Insurer: THE ORIENTAL INSURANCE COMPANY LIMITED Date: 01/10/2014 to 31/12/2014**

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same quarter of Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	2232201	94444.02	2386740	92246.87	6778612	295861.31	6810355	281161.46
2	Corporate Agents-Banks	93818	3522.79	74502	4933.49	267893	12308.23	241714	17978.74
3	Corporate Agents -Others	39872	1706.74	22624	2128.97	107907	5702.02	86741	6343.76
4	Brokers	92881	21417.78	68824	24732.4	216959	75976.12	228312	77715.92
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	540861	51538.63	406732	37140.55	1354747	163130.54	1143624	146657.11
	Total (A)	2999633	172629.96	2959422	161182.28	8726118	552978.22	8510746	529856.99
1	Referral (B)	0	0.00	0	0.00	0	0.00	0	0.00
	Grand Total (A+B)	2999633	172629.96	2959422	161182.28	8726118	552978.22	8510746	529856.99

- Note:
1. Premium means amount of premium received from business acquired by the source
  2. No of Policies stand for no. of policies sold