

**FORM NL-6-COMMISSION SCHEDULE**  
**COMMISSION (INDIAN & FOREIGN)**

**FIRE**

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	202399	767705	183044	730544
Add: Re-insurance Accepted	44664	263342	70769	284527
Less: Commission on Re-	-74557	504388	137866	752740
Net Commission	321620	<b>526659</b>	115947	<b>262331</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MARINE CARGO**

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	70048	307597	74183	319225
Add: Re-insurance Accepted	718	2849	309	5003
Less: Commission on Re-	6349	32288	6710	42250
Net Commission	<b>64417</b>	<b>278158</b>	67782	<b>281978</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MARINE HULL**

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	6510	30723	4559	29157
Add: Re-insurance Accepted	5084	16975	16698	47816
Less: Commission on Re-	17983	104632	11211	83974
Net Commission	<b>-6389</b>	<b>-56934</b>	10046	<b>-7001</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MARINE TOTAL**

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	76558	338320	78742	348382
Add: Re-insurance Accepted	5802	19824	17007	52819
Less: Commission on Re-	24332	136920	17921	126224
Net Commission	<b>58028</b>	<b>221224</b>	77828	<b>274977</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### MOTOR OD

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	408790	1406969	325550	1147169
Add: Re-insurance Accepted	662	1402	228	378
Less: Commission on Re-	78525	157931	28523	100333
Net Commission	<b>330927</b>	<b>1250440</b>	297255	<b>1047214</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### MOTOR TP NON POOL

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	52522	154766	4658	17365
Add: Re-insurance Accepted	15	15	36	36
Less: Commission on Re-	-33926	0	-6687	43468
Net Commission	<b>86463</b>	<b>154781</b>	11381	<b>-26067</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### MOTOR TP POOL

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)

Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### MOTOR TP D.R.Pool

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### MOTOR TOTAL

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	461312	1561735	330208	1164534
Add: Re-insurance Accepted	677	1417	264	414
Less: Commission on Re-	44599	157931	21836	143801
Net Commission	417390	1405221	308636	1021147

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### ENGINEERING

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	41898	172157	61561	201629
Add: Re-insurance Accepted	23471	115049	21615	-3886

Less: Commission on Re-	19052	162170	90527	249458
Net Commission	<b>46317</b>	<b>125036</b>	-7351	<b>-51715</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### AVIATION

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	3245	8128	2263	8974
Add: Re-insurance Accepted	8744	29805	5136	30963
Less: Commission on Re-	246	21024	-30863	29007
Net Commission	<b>11743</b>	<b>16909</b>	38262	<b>10930</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### WORKMEN'S COMPENSATION

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	20109	86060	20541	88032
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	1588	6354	1518	7784
Net Commission	<b>18521</b>	<b>79706</b>	19023	<b>80248</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### PERSONAL ACCIDENT

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	39015	136032	40726	139255
Add: Re-insurance Accepted	19	439	0	219
Less: Commission on Re-	9899	27493	8077	33869
Net Commission	<b>29135</b>	<b>108978</b>	32649	<b>105605</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

<b>Particulars</b>	<b>For the quarter ending 31.03.2016</b>	<b>Upto the quarter ending 31.03.2016</b>	<b>For the quarter ending 31.03.2015</b>	<b>Upto the quarter ending 31.03.2015</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	551875	1638325	454476	1390046
Add: Re-insurance Accepted	0	21	64	260
Less: Commission on Re-	16345	161987	67520	153930
<b>Net Commission</b>	<b>535530</b>	<b>1476359</b>	<b>387020</b>	<b>1236376</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

<b>Particulars</b>	<b>For the quarter ending 31.03.2016</b>	<b>Upto the quarter ending 31.03.2016</b>	<b>For the quarter ending 31.03.2015</b>	<b>Upto the quarter ending 31.03.2015</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	21547	79791	21964	70966
Add: Re-insurance Accepted	45	322	25	125
Less: Commission on Re-	1146	5514	2445	7599
<b>Net Commission</b>	<b>20446</b>	<b>74599</b>	<b>19544</b>	<b>63492</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

<b>Particulars</b>	<b>For the quarter ending 31.03.2016</b>	<b>Upto the quarter ending 31.03.2016</b>	<b>For the quarter ending 31.03.2015</b>	<b>Upto the quarter ending 31.03.2015</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	153776	554186	151397	534987
Add: Re-insurance Accepted	82812	133043	23665	106185
Less: Commission on Re-	33657	90923	24997	166394
<b>Net Commission</b>	<b>202931</b>	<b>596306</b>	<b>150065</b>	<b>474778</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1292777	4236414	1083136	3598423
Add: Re-insurance Accepted	115768	280096	50769	134280
Less: Commission on Re-	126532	633396	186057	791842
Net Commission	<b>1282013</b>	<b>3883114</b>	947848	<b>2940861</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1571734	5342439	1344922	4677349
Add: Re-insurance Accepted	166234	563262	138545	471626
Less: Commission on Re-	76307	1274704	341844	1670806
Net Commission	<b>1661661</b>	<b>4630997</b>	1141623	<b>3478169</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2015	Upto the quarter ending 31.03.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	1242086	4255102	1069354	3707484
Brokers	329647	1087336	275568	969865
Corporate Agency	0	0	0	0
Referral	0	0	0	0
Others (Please specify)	0	0	0	0
Total	<b>1571733</b>	<b>5342438</b>	<b>1344922</b>	<b>4677349</b>

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the year ending 31.03.2016

(in '000)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016

Agents	158538	591450	44816	203380	1192	8578
Brokers	43860	176254	25232	104217	5318	22145
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>202398</b>	<b>767704</b>	<b>70048</b>	<b>307597</b>	<b>6510</b>	<b>30723</b>

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016
Agents	371777	1299189	52522	154766	0	0
Brokers	37014	107781	0	0	0	0
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>408791</b>	<b>1406970</b>	<b>52522</b>	<b>154766</b>	<b>0</b>	<b>0</b>

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016
Agents	25902	93804	105	439	18896	79713
Brokers	15997	78353	3140	7689	1213	6347
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>41899</b>	<b>172157</b>	<b>3245</b>	<b>8128</b>	<b>20109</b>	<b>86060</b>

PARTICULARS	Liability		Health		P.A.	
	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016
Agents	14411	54208	404407	1228354	28431	109927
Brokers	7136	25583	147467	409970	10583	26105
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>21547</b>	<b>79791</b>	<b>551874</b>	<b>1638324</b>	<b>39014</b>	<b>136032</b>

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016	For the quarter ending 31.03.2016	Upto the quarter ending 31.03.2016

Agents	121089	431294	1037540	3451694	1242086	4255102
Brokers	32687	122892	255237	784720	329647	1087336
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>153776</b>	<b>554186</b>	<b>1292777</b>	<b>4236414</b>	<b>1571733</b>	<b>5342438</b>