

## PERIODIC DISCLOSURES

### FORM 1 Business Acquisition through different channels

Insurer: **THE ORIENTAL INSURANCE COMPANY LIMITED** Date: **01/04/2016 to 30/06/2016**

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter of Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	1737213	118162.22	2248499	102824.49	1737213	118162.22	2248499	102824.49
2	Corporate Agents-Banks	131849	5361.97	79136	4607.59	131849	5361.97	79136	4607.59
3	Corporate Agents -Others	48138	1937.34	32683	2220.67	48138	1937.34	32683	2220.67
4	Brokers	261229	45558.68	61535	30618.09	261229	45558.68	61535	30618.09
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	508189	79760.24	394022	64022.51	508189	79760.24	394022	64022.51
	Total (A)	2686618	250780.45	2815875	204293.35	2686618	250780.45	2815875	204293.35
1	Referral (B)	0	0.00	0	0.00	0	0.00	0	0.00
	Grand Total (A+B)	2686618	250780.45	2815875	204293.35	2686618	250780.45	2815875	204293.35

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold