

**FORM NL-6-COMMISSION SCHEDULE
COMMISSION (INDIAN & FOREIGN)**

FIRE

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	193138	465406	162690	403008
Add: Re-insurance Accepted	112087	190106	95640	154016
Less: Commission on Re-	169157	314392	221099	401407
Net Commission	136068	341120	37231	155617

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE CARGO

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	62524	152395	71205	162669
Add: Re-insurance Accepted	233	1230	318	1305
Less: Commission on Re-	12710	17110	9746	23084
Net Commission	50047	136515	61777	140890

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE HULL

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	9032	16816	10846	17739
Add: Re-insurance Accepted	4962	7444	1508	4710
Less: Commission on Re-	60910	53739	37801	59729
Net Commission	-46916	-29479	-25447	-37280

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE TOTAL

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	71556	169211	82051	180408
Add: Re-insurance Accepted	5195	8674	1826	6015
Less: Commission on Re-	73620	70849	47547	82813
Net Commission	3131	107036	36330	103610

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR OD

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	347148	714898	320691	623644
Add: Re-insurance Accepted	21	68	-46	23
Less: Commission on Re-	46225	62492	22439	48111
Net Commission	300944	652474	298206	575556

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP NON POOL

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	25581	108094	31302	52881
Add: Re-insurance Accepted	24	24	0	0
Less: Commission on Re-	27263	27263	20840	31964
Net Commission	-1658	80855	10462	20917

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP POOL

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				

Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP D.R.Pool

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TOTAL

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	372729	822992	351993	676525
Add: Re-insurance Accepted	45	92	-46	23
Less: Commission on Re-	73488	89755	43279	80075
Net Commission	299286	733329	308668	596473

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

ENGINEERING

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	37525	75538	44798	86633
Add: Re-insurance Accepted	23743	40620	13104	41492
Less: Commission on Re-	98020	114170	54799	104092
Net Commission	-36752	1988	3103	24033

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

AVIATION

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	6988	7807	4584	6082
Add: Re-insurance Accepted	5529	17090	14332	18758
Less: Commission on Re-	920	15216	10747	13921
Net Commission	11597	9681	8169	10919

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

WORKMEN'S COMPENSATION

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	22108	41608	22366	45068
Add: Re-insurance Accepted	15	15	-7	0
Less: Commission on Re-	2134	2807	1509	3098
Net Commission	19989	38816	20850	41970

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

PERSONAL ACCIDENT

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	72301	103947	33598	65881
Add: Re-insurance Accepted	4	25	401	420
Less: Commission on Re-	86417	89197	7333	14061
Net Commission	-14112	14775	26666	52240

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	505272	931361	389648	697186
Add: Re-insurance Accepted	0	0	0	21
Less: Commission on Re-	69420	98018	64426	96952
Net Commission	435852	833343	325222	600255

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	21973	41463	20965	38922
Add: Re-insurance Accepted	44	62	231	262
Less: Commission on Re-	979	2776	1986	3103
Net Commission	21038	38749	19210	36081

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	131266	270748	130600	270526
Add: Re-insurance Accepted	17218	42194	5866	21016
Less: Commission on Re-	100887	107309	32840	65157
Net Commission	47597	205633	103626	226385

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				

Direct	1170162	2295464	998552	1886823
Add: Re-insurance Accepted	46598	100098	33881	81992
Less: Commission on Re-	432265	519248	216919	380459
Net Commission	784495	1876314	815514	1588356

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1434856	2930081	1243293	2470239
Add: Re-insurance Accepted	163880	298878	131347	242023
Less: Commission on Re-	675042	904489	485565	864679
Net Commission	923694	2324470	889075	1847583

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ending 30.09.2016	Upto the quarter ending 30.09.2016	For the quarter ending 30.09.2015	Upto the quarter ending 30.09.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	1104982	2271298	993332	1967394
Brokers	329874	658783	249961	502845
Corporate Agency	0	0	0	0
Referral	0	0	0	0
Others (Please specify)	0	0	0	0
Total	1434856	2930081	1243293	2470239

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 30.09.2016

(in '000)

PARTICULARS	Fire		M. Cargo		M. Hull	
	As at 30.09.2016	As at 30.09.2015	As at 30.09.2016	As at 30.09.2015	As at 30.09.2016	As at 30.09.2015
Agents	153453	335012	40558	99692	1802	3071
Brokers	39685	130394	21966	52703	7230	13745
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	193138	465406	62524	152395	9032	16816

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	As at 30.09.2016	As at 30.09.2015	As at 30.09.2016	As at 30.09.2015	As at 30.09.2016	As at 30.09.2015
Agents	294692	618291	25581	108094	0	0
Brokers	52456	96608	0	0	0	0
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	347148	714899	25581	108094	0	0

PARTICULARS	Engineering		Aviation		W.C.	
	As at 30.09.2016	As at 30.09.2015	As at 30.09.2016	As at 30.09.2015	As at 30.09.2016	As at 30.09.2015
Agents	19543	42157	139	209	21116	38936
Brokers	17981	33381	6849	7598	993	2672
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	37524	75538	6988	7807	22109	41608

PARTICULARS	Liability		Health		P.A.	
	As at 30.09.2016	As at 30.09.2015	As at 30.09.2016	As at 30.09.2015	As at 30.09.2016	As at 30.09.2015
Agents	17174	30394	409516	743711	25909	50005
Brokers	4798	11069	95756	187650	46392	53942
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	21972	41463	505272	931361	72301	103947

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	As at 30.09.2016	As at 30.09.2015	As at 30.09.2016	As at 30.09.2015	As at 30.09.2016	As at 30.09.2015
Agents	95499	201726	909169	1833523	1104982	2271298
Brokers	35768	69021	260993	461941	329874	658783
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	131267	270747	1170162	2295464	1434856	2930081

