

**FORM NL-6-COMMISSION SCHEDULE
COMMISSION (INDIAN & FOREIGN)**

FIRE

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	294288	294288	272268	272268
Add: Re-insurance Accepted	47374	47374	78019	78019
Less: Commission on Re-insurance Ceded	288950	288950	145235	145235
Net Commission	52712	52712	205052	205052

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE CARGO

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	74572	74572	89871	89871
Add: Re-insurance Accepted	224	224	997	997
Less: Commission on Re-insurance Ceded	15678	15678	4400	4400
Net Commission	59118	59118	86468	86468

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE HULL

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	8767	8767	7784	7784
Add: Re-insurance Accepted	2085	2085	2482	2482
Less: Commission on Re-insurance Ceded	8307	8307	-7171	-7171
Net Commission	2545	2545	17437	17437

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE TOTAL

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	83339	83339	97655	97655
Add: Re-insurance Accepted	2309	2309	3479	3479
Less: Commission on Re- insurance Ceded	23985	23985	-2771	-2771
Net Commission	61663	61663	103905	103905

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR OD

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	505984	505984	367750	367750
Add: Re-insurance Accepted	15	15	47	47
Less: Commission on Re- insurance Ceded	32178	32178	16267	16267
Net Commission	473821	473821	351530	351530

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP NON POOL

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	31235	31235	82513	82513
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	16172	16172	0	0
Net Commission	15063	15063	82513	82513

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP POOL

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP D.R.Pool

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TOTAL

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	537219	537219	450263	450263
Add: Re-insurance Accepted	15	15	47	47
Less: Commission on Re- insurance Ceded	48350	48350	16267	16267
Net Commission	488884	488884	434043	434043

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

ENGINEERING

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	56274	56274	38014	38014
Add: Re-insurance Accepted	31452	31452	16877	16877
Less: Commission on Re- insurance Ceded	27900	27900	16150	16150
Net Commission	59826	59826	38741	38741

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

AVIATION

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	3055	3055	819	819
Add: Re-insurance Accepted	5319	5319	11561	11561
Less: Commission on Re- insurance Ceded	1148	1148	14296	14296
Net Commission	7226	7226	-1916	-1916

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

WORKMEN'S COMPENSATION

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	26222	26222	19499	19499
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	1276	1276	673	673
Net Commission	24946	24946	18826	18826

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

PERSONAL ACCIDENT

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	31866	31866	31646	31646
Add: Re-insurance Accepted	289	289	21	21
Less: Commission on Re- insurance Ceded	19660	19660	2780	2780
Net Commission	12495	12495	28887	28887

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	498216	498216	426089	426089
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	69550	69550	28598	28598
Net Commission	428666	428666	397491	397491

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	15465	15465	19491	19491
Add: Re-insurance Accepted	19	19	18	18
Less: Commission on Re- insurance Ceded	1154	1154	1797	1797
Net Commission	14330	14330	17712	17712

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	145346	145346	139481	139481
Add: Re-insurance Accepted	72190	72190	24976	24976
Less: Commission on Re-insurance Ceded	88896	88896	6422	6422
Net Commission	128640	128640	158035	158035

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1313663	1313663	1125302	1125302
Add: Re-insurance Accepted	109284	109284	53500	53500
Less: Commission on Re-insurance Ceded	257934	257934	86983	86983
Net Commission	1165013	1165013	1091819	1091819

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1691290	1691290	1495225	1495225
Add: Re-insurance Accepted	158967	158967	134998	134998
Less: Commission on Re-insurance Ceded	570869	570869	229447	229447
Net Commission	1279388	1279388	1400776	1400776

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2016	Upto the quarter ended 30.06.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	1266032	1266032	1166316	1166316
Brokers	425258	425258	328909	328909
Corporate Agency	0	0	0	0
Referral	0	0	0	0
Others (Please specify)	0	0	0	0
Total	1691290	1691290	1495225	1495225

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 30.06.2017

(in '000)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
Agents	207703	207703	53741	53741	1320	1320
Brokers	86585	86585	20831	20831	7447	7447
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	294288	294288	74572	74572	8767	8767

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
Agents	403839	403839	30989	30989	0	0
Brokers	102146	102146	246	246	0	0
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	505985	505985	31235	31235	0	0

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
Agents	26645	26645	50	50	24422	24422
Brokers	29629	29629	3006	3006	1799	1799
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	56274	56274	3056	3056	26221	26221

PARTICULARS	Liability	Health	P.A.
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	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
Agents	13728	13728	375707	375707	23437	23437
Brokers	1736	1736	122508	122508	8429	8429
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	15464	15464	498215	498215	31866	31866

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
Agents	104451	104451	1003268	1003268	1266032	1266032
Brokers	40896	40896	310395	310395	425258	425258
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	145347	145347	1313663	1313663	1691290	1691290