

**FORM NL-6-COMMISSION SCHEDULE
COMMISSION (INDIAN & FOREIGN)**

FIRE

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	197969	492257	193138	465406
Add: Re-insurance Accepted	112106	159480	112087	190106
Less: Commission on Re-	-60032	228918	169157	314392
Net Commission	370107	422819	136068	341120

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE CARGO

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	56053	130625	62524	152395
Add: Re-insurance Accepted	76	300	233	1230
Less: Commission on Re-	5027	20705	12710	17110
Net Commission	51102	110220	50047	136515

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE HULL

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	5841	14608	9032	16816
Add: Re-insurance Accepted	1352	3437	4962	7444
Less: Commission on Re-	13727	22034	60910	53739
Net Commission	-6534	-3989	-46916	-29479

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE TOTAL

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	61894	145233	71556	169211
Add: Re-insurance Accepted	1428	3737	5195	8674
Less: Commission on Re-	18754	42739	73620	70849
Net Commission	44568	106231	3131	107036

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR OD

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	448740	954724	347147	714898
Add: Re-insurance Accepted	56	71	21	68
Less: Commission on Re-	35941	68119	46225	62492
Net Commission	412855	886676	300943	652474

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP NON POOL

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	27958	59193	25581	108094
Add: Re-insurance Accepted	0	0	24	24
Less: Commission on Re-	15751	31923	27263	27263
Net Commission	12207	27270	-1658	80855

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP POOL

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				

Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP D.R.Pool

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TOTAL

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	476698	1013917	372728	822992
Add: Re-insurance Accepted	56	71	45	92
Less: Commission on Re-	51692	100042	73488	89755
Net Commission	425062	913946	299285	733329

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

ENGINEERING

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	37525	87437	37525	75538
Add: Re-insurance Accepted	23743	52836	23743	40620
Less: Commission on Re-	98020	53779	98020	114170
Net Commission	-36752	86494	-36752	1988

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

AVIATION

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	6988	7080	6988	7807
Add: Re-insurance Accepted	5529	12046	5529	17090
Less: Commission on Re-	920	7613	920	15216
Net Commission	11597	11513	11597	9681

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

WORKMEN'S COMPENSATION

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	22108	48289	22108	41608
Add: Re-insurance Accepted	15	9	15	15
Less: Commission on Re-	2134	2198	2134	2807
Net Commission	19989	46100	19989	38816

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

PERSONAL ACCIDENT

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	72301	56386	72301	103947
Add: Re-insurance Accepted	4	300	4	25
Less: Commission on Re-	86417	6962	86417	89197
Net Commission	-14112	49724	-14112	14775

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	505272	1068115	505272	931361
Add: Re-insurance Accepted	0	194	0	0
Less: Commission on Re-	69420	110893	69420	98018
Net Commission	435852	957416	435852	833343

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	21973	33397	21973	41463
Add: Re-insurance Accepted	44	91	44	62
Less: Commission on Re-	979	2615	979	2776
Net Commission	21038	30873	21038	38749

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	131266	266583	131266	270748
Add: Re-insurance Accepted	17218	76414	17218	42194
Less: Commission on Re-	100887	247775	100887	107309
Net Commission	47597	95222	47597	205633

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				

Direct	1274131	2581204	1170161	2295464
Add: Re-insurance Accepted	46609	141961	46598	100098
Less: Commission on Re-	410469	531877	432265	519248
Net Commission	910271	2191288	784494	1876314

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1533994	3218694	1434855	2930081
Add: Re-insurance Accepted	160143	305178	163880	298878
Less: Commission on Re-	369191	803534	675042	904489
Net Commission	1324946	2720338	923693	2324470

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2016	Upto the half year ending 30.09.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	1239419	2505450	1104982	2271298
Brokers	287985	713244	329874	658783
Corporate Agency	0	0	0	0
Referral	0	0	0	0
Others (Please specify)	0	0	0	0
Total	1527404	3218694	1434856	2930081

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 30.09.2017

(in '000)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017
Agents	163685	371388	37968	91709	985	2305
Brokers	34284	120869	18085	38916	4856	12303
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	197969	492257	56053	130625	5841	14608

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017
Agents	359180	763019	27864	58853	0	0
Brokers	89560	191705	94	340	0	0
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	448740	954724	27958	59193	0	0

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017
Agents	16326	42971	112	161	20875	45297
Brokers	14837	44466	3913	6919	1192	2992
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	31163	87437	4025	7080	22067	48289

PARTICULARS	Liability		Health		P.A.	
	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017
Agents	14994	28722	483576	859284	21084	44521
Brokers	2938	4675	86323	208831	3436	11865
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	21972	33397	569899	1068115	24520	56386

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017	For the quarter ending 30.09.2017	Upto the half year ending 30.09.2017
Agents	92770	197220	1036781	2040048	1239419	2505450
Brokers	28466	69362	230759	541155	287985	713244
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	121236	266582	1267540	2581203	1527404	3218694