

<b>FORM NL-6-COMMISSION SCHEDULE</b>				
<b>COMMISSION (INDIAN &amp; FOREIGN)</b>				
<b>FIRE</b>				
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	218541	426219	175524	349227
Add: Re-insurance Accepted	57485	72867	58098	113429
Less: Commission on Re-	120350	424181	133283	355288
<b>Net Commission</b>	<b>155676</b>	<b>74905</b>	<b>100339</b>	<b>107368</b>
<i>Note:</i>				
a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.				
<b>MARINE CARGO</b>				
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	85247	185136	80708	189119
Add: Re-insurance Accepted	184	319	-5912	862
Less: Commission on Re-	14185	28011	-3299	21639
<b>Net Commission</b>	<b>71246</b>	<b>157444</b>	<b>78095</b>	<b>168342</b>
<i>Note:</i>				
a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.				
<b>MARINE HULL</b>				
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	7784	16316	7917	11975
Add: Re-insurance Accepted	14951	32170	16313	24085
Less: Commission on Re-	12835	95762	20433	58412
<b>Net Commission</b>	<b>9900</b>	<b>-47276</b>	<b>3797</b>	<b>-22352</b>
<i>Note:</i>				
a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.				
<b>MARINE TOTAL</b>				
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	93031	201452	88625	201094
Add: Re-insurance Accepted	15135	32489	10401	24947
Less: Commission on Re-	27020	123773	17134	80051
<b>Net Commission</b>	<b>81146</b>	<b>110168</b>	<b>81892</b>	<b>145990</b>
<i>Note:</i>				

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.				
<b>MOTOR OD</b>				
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	256574	510511	278579	595059
Add: Re-insurance Accepted	1924	1924	142	142
Less: Commission on Re-	22076	43888	36505	78404
<b>Net Commission</b>	<b>236422</b>	<b>468547</b>	<b>242216</b>	<b>516797</b>
<i>Note:</i>				
a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.				
<b>MOTOR TP NON POOL</b>				
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	7865	14585	7672	16452
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	-6036	19980	29428	71584
<b>Net Commission</b>	<b>13901</b>	<b>-5395</b>	<b>-21756</b>	<b>-55132</b>
<i>Note:</i>				
a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.				
<b>MOTOR TP POOL</b>				
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	0	0
<b>Net Commission</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note:</i>				
a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.				
<b>MOTOR TP D.R.Pool</b>				
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	0	0
<b>Net Commission</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note:</i>				

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.							
<b>MOTOR TOTAL</b>							
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>			
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)			
Commission paid							
Direct	264439	525096	286251	611511			
Add: Re-insurance Accepted	1924	1924	142	142			
Less: Commission on Re-	16040	63868	65933	149988			
Net Commission	<b>250323</b>	<b>463152</b>	220460	<b>461665</b>			
<i>Note:</i>							
a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.							
<b>ENGINEERING</b>							
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>			
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)			
Commission paid							
Direct	49115	106428	50044	106491			
Add: Re-insurance Accepted	187700	193216	-10188	34646			
Less: Commission on Re-	14544	93904	28203	84441			
Net Commission	<b>222271</b>	<b>205740</b>	11653	<b>56696</b>			
<i>Note:</i>							
a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.							
<b>AVIATION</b>							
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>			
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)			
Commission paid							
Direct	994	3036	1008	2873			
Add: Re-insurance Accepted	8317	17036	14588	26509			
Less: Commission on Re-	8042	20844	26660	41581			
Net Commission	<b>1269</b>	<b>-772</b>	-11064	<b>-12199</b>			
<i>Note:</i>							
a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.							
<b>WORKMEN'S COMPENSATION</b>							
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>			
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)			
Commission paid							
Direct	20745	42366	19773	38729			
Add: Re-insurance Accepted	0	0	0	6			
Less: Commission on Re-	1755	3482	2510	5630			
Net Commission	<b>18990</b>	<b>38884</b>	17263	<b>33105</b>			
<i>Note:</i>							

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.				
PERSONAL ACCIDENT				
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	25448	49543	25418	50314
Add: Re-insurance Accepted	14	20	796	3835
Less: Commission on Re-	6029	8395	7370	12897
Net Commission	<b>19433</b>	<b>41168</b>	18844	<b>41252</b>
<i>Note:</i>				
a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.				
HEALTH				
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	293543	532366	259874	512448
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	37857	75067	56750	106165
Net Commission	<b>255686</b>	<b>457299</b>	203124	<b>406283</b>
<i>Note:</i>				
a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.				
LIABILITY				
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	15346	28262	13546	26939
Add: Re-insurance Accepted	22	23	415	769
Less: Commission on Re-	7320	8322	14293	15926
Net Commission	<b>8048</b>	<b>19963</b>	-332	<b>11782</b>
<i>Note:</i>				
a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.				
MISCELLANEOUS OTHERS				
<b>Particulars</b>	<b>For the quarter ending 30.09.2013</b>	<b>Upto the quarter ending 30.09.2013</b>	<b>For the quarter ending 30.09.2012</b>	<b>Upto the quarter ending 30.09.2012</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	129726	267262	114144	236920
Add: Re-insurance Accepted	71213	131760	5061	34882
Less: Commission on Re-	-25628	30621	-7360	45154
Net Commission	<b>226567</b>	<b>368401</b>	126565	<b>226648</b>
<i>Note:</i>				

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.				
MISCELLANEOUS TOTAL				
Particulars	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	799356	1554359	770058	1586225
Add: Re-insurance Accepted	269190	343979	10814	100789
Less: Commission on Re-	65959	304503	194359	461782
Net Commission	<b>1002587</b>	<b>1593835</b>	586513	<b>1225232</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1110928	2182030	1034207	2136546
Add: Re-insurance Accepted	341810	449335	79313	239165
Less: Commission on Re-	213329	852457	344776	897121
Net Commission	<b>1239409</b>	<b>1778908</b>	768744	<b>1478590</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	989269	1756487	852314	1725608
Brokers	208699	425542	181893	410938
Corporate Agency	0	0	0	0
Referral	0	0	0	0
Others (Please specify)	0	0	0	0
Total	<b>1197967</b>	<b>2182029</b>	<b>1034207</b>	<b>2136546</b>

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto six months ending 30.09.2013

PARTICULARS	(in Rupees)						
	Fire		M. Cargo		M. Hull		
	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013	
Agents	201600089	322679640	70457963	124037340	1468166	3621113	
Brokers	47101399	103539352	26983793	61098217	7037350	12694444	
Corporate Agents	0	0	0	0	0	0	
Referral arrangements	0	0	0	0	0	0	
Others, if any	0	0	0	0	0	0	
<b>Total Rs.</b>	<b>248701488</b>	<b>426218992</b>	<b>97441756</b>	<b>185135557</b>	<b>8505516</b>	<b>16315557</b>	

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013
Agents	267844924	487231690	14584912	14584912	0	0
Brokers	13986641	23279432	0	0	0	0
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>281831565</b>	<b>510511122</b>	<b>14584912</b>	<b>14584912</b>	<b>0</b>	<b>0</b>

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013
Agents	32017153	59328969	178498	211749	20848602	39236924
Brokers	19760467	47099278	815639	2823912	1105638	3129216
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>51777620</b>	<b>106428247</b>	<b>994137</b>	<b>3035661</b>	<b>21954240</b>	<b>42366140</b>

PARTICULARS	Liability		Health		P.A.	
	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013
Agents	12715191	20441931	230746433	425961547	24052991	43644258
Brokers	4670744	7820314	62837598	106404193	2136608	5898660
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>17385935</b>	<b>28262245</b>	<b>293584031</b>	<b>532365740</b>	<b>26189599</b>	<b>49542918</b>

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013	For the quarter ending 30.09.2013	Upto the quarter ending 30.09.2013
Agents	112753652	215507002	715742356	1306148982	989268574	1756487075
Brokers	22262851	51754715	127576186	248209720	208698728	425541733
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>135016503</b>	<b>267261717</b>	<b>843318542</b>	<b>1554358702</b>	<b>1197967302</b>	<b>2182028808</b>