

FORM NL-6-COMMISSION SCHEDULE
COMMISSION (INDIAN & FOREIGN)

FIRE

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	417098	1343331	281216	963349
Add: Re-insurance Accepted	31772	234167	58602	312221
Less: Commission on Re-insurance Ceded	90972	423396	104733	418758
Net Commission	357898	1154102	235085	856812

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE CARGO

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	69582	274762	68637	260017
Add: Re-insurance Accepted	386	10497	877	19773
Less: Commission on Re-insurance Ceded	16150	68846	12817	57843
Net Commission	53818	216413	56697	221947

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE HULL

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	12099	49302	6591	27528
Add: Re-insurance Accepted	880	17763	68	18437
Less: Commission on Re-insurance Ceded	15307	70707	29055	66416
Net Commission	-2328	-3642	-22396	-20451

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE TOTAL

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	81681	324064	75228	287545
Add: Re-insurance Accepted	1266	28260	945	38210
Less: Commission on Re- insurance Ceded	31457	139553	41872	124259
Net Commission	51490	212771	34301	201496

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR OD

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1075572	2898092	773416	2795088
Add: Re-insurance Accepted	71	362	1763	3559
Less: Commission on Re- insurance Ceded	-30522	103441	-26506	73287
Net Commission	1106165	2795013	801685	2725360

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP NON POOL

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	166363	492405	129705	433986
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	-79925	74906	77225	131916
Net Commission	246288	417499	52480	302070

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP POOL

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP D.R.Pool

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TOTAL

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1241935	3390497	903121	3229074
Add: Re-insurance Accepted	71	362	1763	3559
Less: Commission on Re- insurance Ceded	-110447	178347	50719	205203
Net Commission	1352453	3212512	854165	3027430

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

ENGINEERING

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	37111	185114	47203	170336
Add: Re-insurance Accepted	7960	89030	8375	104546
Less: Commission on Re-insurance Ceded	23531	96390	18019	97063
Net Commission	21540	177754	37559	177819

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

AVIATION

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	3002	8239	1631	7998
Add: Re-insurance Accepted	52809	141907	16117	48371
Less: Commission on Re-insurance Ceded	12756	40758	-9656	18939
Net Commission	43055	109388	27404	37430

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

WORKMEN'S COMPENSATION

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	21785	92919	23641	96013
Add: Re-insurance Accepted	0	0	3	12
Less: Commission on Re-insurance Ceded	1023	4766	-945	3362
Net Commission	20762	88153	24589	92663

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

PERSONAL ACCIDENT

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	46116	148111	33135	135693
Add: Re-insurance Accepted	6	219	21	30
Less: Commission on Re- insurance Ceded	4149	11194	14287	56944
Net Commission	41973	137136	18869	78779

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1311882	3364757	823126	2584840
Add: Re-insurance Accepted	1365	18678	5499	10975
Less: Commission on Re- insurance Ceded	30412	216455	9837	194068
Net Commission	1282835	3166980	818788	2401747

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	21018	74788	23738	78262
Add: Re-insurance Accepted	86	130	52	305
Less: Commission on Re- insurance Ceded	2364	9266	14641	20029
Net Commission	18740	65652	9149	58538

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	-241682	642266	250093	801096
Add: Re-insurance Accepted	489	32566	2054	95023
Less: Commission on Re-insurance Ceded	326390	828116	185466	1243408
Net Commission	-567583	-153284	66681	-347289

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	2441167	7906691	2105688	7103312
Add: Re-insurance Accepted	62786	282892	33884	262821
Less: Commission on Re-insurance Ceded	290178	1385292	282368	1839016
Net Commission	2213775	6804291	1857204	5527117

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	2939946	9574086	2462132	8354206
Add: Re-insurance Accepted	95824	545319	93431	613252
Less: Commission on Re-insurance Ceded	412607	1948241	428973	2382033
Net Commission	2623163	8171164	2126590	6585425

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2019	Upto the quarter ended 31.03.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	1789361	6501449	1587589	5483244
Brokers	783080	2175274	599170	1903043
Corporate Agency	92873	383720	123579	404150
Remuneration to MISP	96338	345633	151613	563588
Others (Please specify)	164131	168010	181	181
Total	2925783	9574086	2462132	8354206

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 31.03.2020

(in '000)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
Agents	248438	850606	48672	189159	2538	8229
Brokers	161228	460211	20901	85438	9534	41011
Corporate Agents	7461	32514	8	165	27	62
Remuneration to MISP	0	0	0	0	0	0
Others, if any	-29	0	0	0	0	0
Total Rs.	417098	1343331	69581	274762	12099	49302

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
Agents	682580	1981713	137175	443141	0	0
Brokers	261769	535700	21694	41770	0	0
Corporate Agents	27127	27281	4394	4394	0	0
Remuneration to MISP	95361	344656	977	977	0	0
Others, if any	8735	8742	2122	2122	0	0
Total Rs.	1075572	2898092	166362	492404	0	0

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
Agents	28577	110865	53	132	19977	84963
Brokers	7686	73349	2949	8108	1603	7751
Corporate Agents	843	896	0	0	205	205
Remuneration to MISP	0	0	0	0	0	0
Others, if any	4	4	0	0	0	0
Total Rs.	37110	185114	3002	8240	21785	92919

PARTICULARS	Liability		Health		P.A.	
	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
Agents	13164	52838	769441	2354287	28835	102042
Brokers	6313	20408	250857	719012	17091	45878
Corporate Agents	1541	1541	291553	291427	191	191
Remuneration to MISP	0	0	0	0	0	0
Others, if any	0	0	32	32	1	1
Total Rs.	21018	74787	1311883	3364758	46118	148112

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
Agents	-190089	323474	1489713	5453455	1789361	6501449
Brokers	21455	136638	591417	1588614	783080	2175274
Corporate Agents	-240477	25044	85377	350979	92873	383720
Remuneration to MISP	0	0	96338	345633	96338	345633
Others, if any	153266	157109	164160	168010	164131	168010
Total Rs.	-255845	642265	2427005	7906691	2925783	9574086