

**FORM NL-6-COMMISSION SCHEDULE
COMMISSION (INDIAN & FOREIGN)**

FIRE

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	152331	152331	132639	132639
Add: Re-insurance Accepted	80781	80781	14162	14162
Less: Commission on Re-	191529	191529	214344	214344
Net Commission	41583	41583	-67544	-67544

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE CARGO

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	87377	87377	103840	103840
Add: Re-insurance Accepted	124	124	668	668
Less: Commission on Re-	29161	29161	34924	34924
Net Commission	58340	58340	69584	69584

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE HULL

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	5832	5832	3812	3812
Add: Re-insurance Accepted	19157	19157	21827	21827
Less: Commission on Re-	33452	33452	31579	31579
Net Commission	-8463	-8463	-5939	-5939

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE TOTAL

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	93209	93209	107653	107653
Add: Re-insurance Accepted	19281	19281	22495	22495
Less: Commission on Re-	62613	62613	66503	66503
Net Commission	49877	49877	63645	63645

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR OD

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	275990	275990	274021	274021
Add: Re-insurance Accepted	0	0	417	417
Less: Commission on Re-	49566	49566	46344	46344
Net Commission	226424	226424	228095	228095

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP NON POOL

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	7516	7516	6215	6215
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	16800	16800
Net Commission	7516	7516	-10585	-10585

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP POOL

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	10205	10205	119586	119586
Less: Commission on Re-	0	0	117900	117900
Net Commission	10205	10205	1686	1686

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TOTAL

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	283506	283506	280236	280236
Add: Re-insurance Accepted	10205	10205	120003	120003
Less: Commission on Re-	49566	49566	181044	181044
Net Commission	244145	244145	219195	219195

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

ENGINEERING

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	52378	52378	47946	47946
Add: Re-insurance Accepted	181069	181069	25244	25244
Less: Commission on Re-	49043	49043	79763	79763
Net Commission	184404	184404	-6573	-6573

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

AVIATION

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1787	1787	2932	2932
Add: Re-insurance Accepted	16546	16546	9092	9092
Less: Commission on Re-	6703	6703	5216	5216
Net Commission	11630	11630	6808	6808

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

WORKMEN'S COMPENSATION

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	17952	17952	15376	15376
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	3974	3974	3483	3483
Net Commission	13978	13978	11892	11892

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

PERSONAL ACCIDENT

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	28552	28552	40209	40209
Add: Re-insurance Accepted	3037	3037	0	0
Less: Commission on Re-	6263	6263	22660	22660
Net Commission	25326	25326	17549	17549

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	207573	207573	200943	200943
Add: Re-insurance Accepted	0	0	1	1
Less: Commission on Re-	52804	52804	52901	52901
Net Commission	154769	154769	148043	148043

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	11809	11809	13404	13404
Add: Re-insurance Accepted	331	331	0	0
Less: Commission on Re-	902	902	2392	2392
Net Commission	11238	11238	11012	11012

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	130925	130925	129377	129377
Add: Re-insurance Accepted	8498	8498	4933	4933
Less: Commission on Re-	51232	51232	27868	27868
Net Commission	88191	88191	106442	106442

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
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	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	734482	734482	730423	730423
Add: Re-insurance Accepted	219686	219686	159271	159271
Less: Commission on Re-	220487	220487	375326	375326
Net Commission	733681	733681	514367	514367

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	980022	980022	970715	970715
Add: Re-insurance Accepted	319746	319748	195926	195926
Less: Commission on Re-	474628	474629	656173	656173
Net Commission	825140	825141	510467	510467

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross-Indian only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ending 30.06.2011	Upto the quarter ending 30.06.2011	For the quarter ending 30.06.2010	Upto the quarter ending 30.06.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	665597	665597	649046	649046
Brokers	196885	196885	195260	195260
Corporate Agency	0	0	7443	7443
Referral	1025	1025	8612	8612
Others (Please specify)	0	0	0	0
Total	863507	863507	860361	860361

Segmentwise break-up of the expenses (Gross) incurred to procure business for and upto the first quarter ending 30.06.2011

(Rs. In '000s)

PARTICULARS	Fire		M. Cargo		M. Hull	
	2011-12	2010-11	2011-12	2010-11	2011-12	2010-11
Agents	81369	84791	46656	71100	1758	2198
Brokers	47231	25509	31487	21390	3044	661
Corporate Agents	51	972	0	815	0	25
Referral arrangements	0	1125	0	943	0	29
Others, if any	0	0	0	0	0	0
Total Rs.	128651	112397	78143	94248	4802	2913

(Rs. In '000s)

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool)	
	2011-12	2010-11	2011-12	2010-11	2011-12	2010-11
Agents	199331	158213	0	0	0	0
Brokers	10291	47597	0	0	0	0
Corporate Agents	277	1814	0	0	0	0
Referral arrangements	0	2100	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	209899	209724	0	0	0	0

PARTICULARS	Engineering		Aviation		W.C.	
	2011-12	2010-11	2011-12	2010-11	2011-12	2010-11
Agents	24142	34937	4	1129	16091	11599
Brokers	26368	10511	1783	340	705	3490
Corporate Agents	91	401	22	13	23	133
Referral arrangements	0	463	0	15	0	154
Others, if any	0	0	0	0	0	0
Total Rs.	50601	46312	1809	1497	16819	15376

PARTICULARS	Liability		Health		P.A.	
	2011-12	2010-11	2011-12	2010-11	2011-12	2010-11
Agents	6548	8809	168144	151120	21252	30251
Brokers	4566	2650	39316	45463	6878	9101
Corporate Agents	12	101	376	1733	41	347

