

THE ORIENTAL INSURANCE COMPANY LIMITED
HEAD OFFICE NEW DELHI.

Circular

Dated. 31.10.2017

Circular no.HO/Mktg/CR- 8125

To All Ros/DOs/BOs/OSTC/All Deptts at Head Office

**Re: AMENDMENT IN PAYMENT OF COMMISSION OR REMUNERATION OR REWARD TO
INSURANCE AGENTS AND INSURANCE INTERMEDIARIES AS PER IRDAI REGULATION 2017**

This is with reference to Second Amendment in payment of commission/ remuneration/ reward to Insurance Agents and Insurance Intermediaries as per IRDAI Regulation 2017 dated 10th October 2017 vide F.No./IRDAI/Reg/9/146/2017 wherein following changes have been incorporated by them:

2. Table of Schedule-II under Regulation 5(c) with the following:

S.No.	Line of Business	Maximum Commission/ Remuneration payable to insurance agents/ Insurance intermediaries
5	Health- Govt. Scheme	As specified in the Government Scheme/ Notification

2. Replace Schedule-IV under Regulation 5 (e) with the following

Schedule-IV

The maximum commission or remuneration a percentage of premium that is allowed for general insurance (motor) is as under:

S.No.	Year	Maximum Commission/ Remuneration payable to insurance agents/ Insurance intermediaries			
		Motor (Comprehensive)		Motor (Stand-alone TP)	
		Other than 2-Wheeler	2-wheeler	Other than 2-wheeler	2-wheeler
1	Certificate of registration- 1 st to 3 rd year	15% (OD portion)+ (Nil-TP portion)	17.5% (OD portion)+(Nil-TP portion)	2.50%	2.50%
2	Certificate of registration- 4 th year onwards	15% (OD portion) +2.5% (TP portion)	17.5% (OD portion)+2.5%(TP portion)	2.50%	2.50%

Above regulations will come into force on 1st November, 2017.

In order to comply with above regulations it has been decided by the competent authority to revise the commission rate to conform the IRDAI regulation dated 10th October, 2017. Henceforth the rate of commission/remuneration as enumerated vide our Circular no.HO/Mktg/8057 dated 30.03.2017 has been revised as above. These will come into force wef 01st November, 2017.

IT cell has been advised to make necessary changes in the Inlias system.

You are therefore, advised to inform all your marketing personnel agent and intermediaries about the above change.


(C.Singh)
Dy.General Manager